



MONDAYLINE

DAVID MARKIEWICZ, EDITOR

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Trade updates for Kuwait, Congo

Kuwait

USAPEEC has heard reports that product that should be eligible per the requirements in the FSIS Export Library is encountering issues when arriving to Kuwait and is being deemed ineligible per Kuwait's HPAI standards.

Importers have shared a notification that is dated March 20, 2023, proclaiming state level restrictions for product originating from Michigan, Alaska, California, Colorado, Florida, Illinois, Indiana, Iowa, Kansas, Minnesota, Mississippi, Missouri, Montana, Nebraska, Nevada, New Hampshire, New York, North Dakota, Ohio, Oregon, Pennsylvania, South Dakota, Tennessee, Texas, Utah, Virginia, Washington, and Wisconsin.

Additionally, USAPEEC has seen a separate decree from the Kuwait Supreme Committee for Food Safety issued on May 29 that indicates lifting HPAI restrictions for product from Alaska, Florida, Illinois, Indiana, Iowa, Minnesota,

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Annual meeting presentations now available

Speaker presentations from the 2023 USAPEEC Annual Meeting in San Antonio have been uploaded to the USAPEEC website and may be accessed at: <https://www.usapeec.org/intlmarketingandresearch/pastmeetingpresentations/annualmeetingpresentations/>

Tyler presents to NCC, USPOULTRY



USAPEEC President and CEO Greg Tyler was on the go this week.

He traveled to South Carolina to give a presentation at the summer board meeting of the National Chicken Council.

Tyler then attended the USPOULTRY financial seminar in Amelia Island, Fla.

USAPEEC hosts lunch for Amb. McKalip



Ambassador Doug McKalip's visit to the 2023 USAPEEC Annual Meeting provided an opportunity to host a stakeholders lunch gathering after his presentation.

Attending were, left to right: Jon Hurst (McKalip's assistant), Haden Slain, Jianlin Si, Ben Morris, Greg Tyler, McKalip, Thierry Murad, Garrett Borkhuis, David Firestein, Sujith Niyangoda, and Chaz Wilson.

More photos from the annual meeting can be found inside this *MondayLine*.

Scenes from the 2023 USAPEEC Annual Meeting



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USAPEEC members tour Mexico border before annual meeting



With support from the Nebraska Soybean Board, USAPEEC Mexico conducted a border visit before the 34th USAPEEC Annual Meeting in San Antonio. USAPEEC Mexico invited all members via an event notice in MondayLine, and the visit was a success with 10 members attending. The tour included roundtrip transportation from San Antonio to Laredo, Tex.

During the visit, attendees had the opportunity to visit three main points: the facilities of forwarder Palos Garza, the freezer warehouse, and the point of entry for the line of all trucks coming from the U.S.

Cesar Perales of Palos Garza gave a presentation describing the entire process of poultry meat importing including problems encountered at the border. Members also were able to enter the refrigerated platforms where meat shipments arrive and were shown the patios where the trailer box is changed with the transfer.

Recommendations were offered, including the best days for trucks to cross, and the benefits of being early with the documentation and paying special attention to labeling.

Members said the visit was particularly useful because it helped operations people better understand the export process and the time that Mexico takes to move goods, a greater awareness that would benefit future operations. USAPEEC Perales of Palos Garza Forwarding for hosting the group.

Pictured, from left to right: Guillermo Salmon, Walkkoch; Dennis Hupe, Kansas Soybean Commission; Daniel Briggs, Vilas and Co.; Oleg Kovalev, Mountaire Farms; Mandy Bixler, Kelly Robinson, Steve Sexton, and Angelica Rangel, Maple Leaf Farms; Cesar Perales, Palos Garza Forwarding; Tannya Yee, USAPEEC; Nancy Haas, Walkkoch; Carlos Garcia, USAPEEC.

KSC-supported new product development contests conclude



The final event in the Kansas Soybean Commission-sponsored and USAPEEC-coordinated new poultry product development contests that began virtually in February at four university campuses in Mexico and were followed by four months of trials and tests was held recently. A total of 34 students in food science at the Faculty of Biological Sciences of the Autonomous University of Nuevo Leon (UANL) formed 11 teams that developed one new product each. Three other contests were organized by the Technological University of Mexico (UNITEC) in which nine teams presented one development each.

Project partner, the poultry processing plant Alco, now has 20 developments to choose from to produce them in an industrial way, thereby helping to increase the consumption of poultry meat in Mexico while increasing the availability and variety of poultry products with added value.

USAPEEC members invited to attend breeders meeting

USAPEEC Mexico invites members to attend a breeders meeting at the northern border of Mexico on July 11, 2023.

The meeting will allow members to discuss protocols and practices to export from the U.S. to Mexico, the most common trade issues, and how to avoid delays and unnecessary expenses related to fertile egg and one-day old chicks, commodities extremely important for both countries.

Interested members are asked to please contact Tannya Yee at normas@usapec.org.mx.

Mexico's SADER rules out HPAI as cause of wild birds deaths

The Mexican Department of Agriculture and Rural Development (SADER) excluded HPAI as the cause of death of the wild birds found on the Pacific coast.

The cause was starvation, according to the United States-Mexico Commission for the Prevention of Foot and Mouth Disease and other Exotic Animal Diseases (CPA). According to the CPA's investigations, this was due to the lack of fish which went to deeper waters to overcome the effects of the El Niño weather phenomenon.

USAPEEC Mexico holds hands-on workshop for HRI professionals



Under Indiana Soybean Alliance funding, USAPEEC Mexico recently organized a hands-on online workshop to promote value-added products made with U.S. poultry meat. The one-hour workshop, addressed to HRI professionals and end users, was broadcast live by Zoom and was attended by 63 participants.

Sixty of them received a kit with all the ingredients to prepare a recipe. Ruben Mora, external chef consultant, prepared turkey wraps using marinated turkey thighs. He explained step by step the recipe's preparation and cooking tips. Carlos García, USAPEEC marketing consultant, discussed the benefits and applications of U.S. poultry meat.

For more information about the workshops, please visit the USAPEEC web page calendar at <https://www.usapeec.org/event/calendar/> or contact Liliana Solis, USAPEEC Mexico marketing manager at lsolis@usapeec.org.mx.

Poultry and Meat Science and Technology Program in home stretch



The 2023 edition of the Poultry and Meat Science and Technology Program held its third module from June 8-10 in a hybrid format. Thirty-four industry professionals took the module in person at the university, Tec de Monterrey, and 14 took the module virtually from different parts of the country and from Latin America.

The main topic of the module was packaging materials for meat products and how they have evolved from being a means of conservation to a time now with new regulations and trends such being biodegradable or recyclable. The group discussed the materials available and what meat products better fit each one.

The program will continue July 6-8 when the group will get an in-depth look at the HACCP System.

Trade--from page 1

Missouri, Montana, New Hampshire, Wisconsin, Ohio, North Dakota, Oregon, Utah, and Virginia.

Any product from those states that sailed on or after 29 May is eligible.

None of these announcements is being communicated to USDA through official channels, so the Export Library still reflects the last officially communicated standards of county level restrictions. USDA has reached out to its counterparts in Kuwait to confirm the current standards and encourage that the previously agreed upon standards of county level restrictions remain in place.

Exporters are encouraged to use extreme caution shipping product to the market and should work closely with their importers to ensure all product will be deemed eligible by the Kuwaiti authorities.

Republic of Congo

USAPEEC is hearing from the Congolese trade that a certificate of conformity will be required for all product

shipped after July 4 to the Republic of Congo. The certificate of conformity will be required to come from the private inspection company, Cotecna.

USAPEEC is not aware of an official government announcement at this time, but Cotecna has published an updated exporter guide for the Republic of Congo – Brazzaville stating that a certificate of conformity will be mandatory as of July 4.

Last year, the Congolese government did issue an announcement stating that poultry imports will require a certificate of conformity through Cotecna in order to ship to Pointe-Noire and Brazzaville. At that time, the Congolese trade was able to push back and the policy was never implemented.

USAPEEC has requested USDA to push back on this requirement, especially since no official government notification appears to have been issued. However, exporters should work closely with their importers to ensure all product will meet the requirements of the Republic of Congo.

MondayLine is published weekly and distributed by e-mail exclusively for members of the USA Poultry & Egg Export Council, 1532 Coledge Road, Tucker, Ga. 30084; Phone 770-413-0006, fax 770-413-0007, e-mail info@usapec.org. *MondayLine* is also available to members (login and password required) on the USAPEEC web site, www.usapeec.org. Members may be placed on the *MondayLine* e-mail distribution list by written request to David Markiewicz at DavidM@usapec.org. ALL INFORMATION CONTAINED IN THIS NEWSLETTER SHOULD BE TREATED AS BUSINESS CONFIDENTIAL. *The USA Poultry & Egg Export Council (USAPEEC) prohibits discrimination in all its programs and activities on the basis of race, color, national origin, sex, religion, age, disability, political beliefs, sexual orientation, or marital or family status. Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc.) should contact USAPEEC at 770-413-0006. To file a complaint of discrimination, write to Chief Operating Officer, USA Poultry & Egg Export Council, 1532 Coledge Road, Tucker, GA 30084, or call 770-413-0006. USAPEEC is an equal opportunity provider and employer. Information on how to file a USDA Program Discrimination Complaint can be found at: <https://www.usda.gov/oaser/filing-program-discrimination-complaint-usda-customer>*

COLOM-PEQ Colombia Poultry Export Quota, Inc.

NOTICE OF OPEN TENDER (RESCHEDULED)

Independent bids are invited for rights to ship U.S.-origin chicken leg quarters to the Republic of Colombia under a tariff-rate quota (TRQ) granted by the Republic of Colombia to the United States under the U.S.-Colombia Trade Promotion Agreement.

**Bids must be submitted on Thursday, July 6, 2023
between 9:00 a.m. and 5:00 p.m. Eastern Daylight Time (EDT)**

Shipment Period: July 17, 2023 – December 31, 2023

The following quantity is available:

	<u>Colombian HTS No.</u>	Total Volume for All HTS Nos. (metric tons)	Colombian Duty
Leg Quarters, fresh or chilled	0207.1300 A)		
Leg Quarters, frozen	0207.1400 A)	10,407	Zero
Leg Quarters, seasoned & frozen	1602.3200 A)		

The product must be imported into Colombia on July 17 or before December 31, 2023.

TRQ Certificates will be awarded to the highest bidder(s). Any person or entity incorporated or domiciled, with a legal address, in the United States is eligible to bid. The minimum bid quantity is 1 metric ton; the minimum bid price is \$44.08/metric ton (i.e., \$0.02/pound). Bids must be submitted in dollars and cents per metric ton. Bids should not be submitted in amounts that include fractions of a cent. The Certificates of Quota Allocation will be awarded to the highest bidder(s).

Important:

1. Each bidder must submit a performance security in the amount of \$50,000 or **half of** the total value of the bid(s), whichever is less.
2. The deadline for submitting a performance security is **the day AFTER** the auction date (i.e., by 6:00 p.m. on Friday, July 7, 2023).
3. **Bids must be submitted electronically** at https://www.colom-peq.org/online_bid_form.html. Fax or other forms of bids will not be accepted.

Potential bidders may obtain the required bid forms and bid instructions at: www.colom-peq.org or by contacting the COLOM-PEQ Administrator, DTB Associates, LLP. **Submission of a bid constitutes acceptance of all bid instructions and conditions.**

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